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Global Spotlight

Global Spotlight focuses on employees from the Mitsubishi companies who are excelling in their respective fields around the world. In each issue we will get to know different employees, who will tell us about their hometowns, businesses, culture, and pastimes.

from
Indonesia



Mr. Agus Saryono
Sales Manager
P.T. Mitsubishi Logistics Indonesia
A subsidiary of Mitsubishi Logistics

<https://www.mitsubishi-logistics.co.jp/english/index.html>



Enjoy the Capital from the Sky

Located on the northwest coast of Java Island, Jakarta as the capital of the Republic of Indonesia is the country's economic, cultural and political center. With a population of 11,063,324 in 2020, Jakarta is among the most populous cities in the world. Not only is it called the "Metropolitan City," there is one icon attached to Jakarta and that is the State National Monument named Monas, which is not only an icon or landmark of Jakarta but also an icon for Indonesia. So, when visiting Jakarta, everyone must visit Monas. Monas is 132 meters or 433 feet high and is a major tourist attraction because it offers a view of the city of Jakarta as a whole from its height. Not only that, the Monas management also provides binoculars that you can use to see the panoramic view of the city of Jakarta even further.



@gettyimages
The National Monument Monas soars above the center of Jakarta

About my work

I work at P.T. Mitsubishi Logistics Indonesia, and our office and distribution facility are located in the MM2100 Industrial Town Bekasi, West Java, 25 kilometers to the east of Jakarta. I work as the sales manager and my job includes managing and directing the sales department to achieve the company's targets and coordination with the warehouse operation team to deliver the best quality of services to all customers. My main job is negotiating and growing business with customers and vendors. I assist our general manager in sales activities and prepare offers for our prospective customers, partners and suppliers in Indonesia, and I also guide the team in getting potential customers. I may involve myself in operational activities, with the aim of ensuring that our customers are satisfied and have total trust in us. It is important for me to direct the team to identify business opportunities, to develop the market and especially to provide solutions in the field of logistics services to all customers.



P.T. Mitsubishi Logistics Indonesia

Hobby and private time

In my spare time I visit my hometown in the country just to breathe fresh air and to feel nature away from pollution and the hustle and bustle of the city. I often chat with old friends and relatives, and don't forget to visit our family's cattle farm. As one of my hobbies, raising cows is the activity that I have enjoyed from a young age until I migrated far away to the capital, and I still make time to raise our cows. More than raising, I must keep my cattle in a healthy condition and free from disease, because seeing my cattle healthy is a special joy for me. Sometimes when I get bored at the ranch, I often herd our cows into large fields located not far from the countryside. I realize that raising livestock is as important as humans; cows are also living things that must be cared for properly and their health is very important.



The cattle farm run by my family



Raising cattle is one of my hobbies

For more information about the Mitsubishi companies, see "mitsubishi.com"

■ <https://www.mitsubishi.com/en/>



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Marunouchi Nakadori Bldg., 2-3, Marunouchi 2-chome, Chiyoda-ku, Tokyo 100-0005, Japan
Phone: 81-3-5218-8660 Fax: 81-3-5218-8661

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